



## CEE R. Schisler Packaging Solutions opens its capital to accelerate its development

*Unigrains and iXO Private Equity will support the family-owned company, a paper-cardboard packaging specialist, in increasing its production capacities and launching new innovative solutions*

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**Thouars (79), France, December 20<sup>th</sup>, 2023** – CEE R. Schisler Packaging Solutions (« Schisler »), a family-owned mid-sized company specialized in the manufacturing and commercialization of paper-cardboard packaging for QSR brand owners, opened its capital to Unigrains and iXO Private Equity, on an equal basis, as part of a process managed by Mesis Finance. This operation aims to accelerate the development of the company through the strengthening of its production capacities and the launch of new, innovative and sustainable solutions.

In 1998, David Schisler, the grandson of the founder, and his wife Claire took over the reins of the family business created in 1950 in Thouars, France. Schisler offers its customers – fast food chains, BtoB, distributors, catering – a complete, customizable and eco-designed range of paper-cardboard packaging including bags, cups and lids as well as wraps. The industrial and innovative culture of the Schisler family has always led it to invest in the performance and the durability of its equipment. All production is centralized in a single highly performing 100 000m<sup>2</sup> industrial site including approximately 100 production lines and a new warehouse that will accommodate 25,000 pallets.

With 540 employees, Schisler has sales of over €135 million.

While the family shareholders have reinvested significantly, retaining a large majority stake and operational management, this first opening of the capital comes at a time when Schisler seeks to begin a new growth phase marked by investments in its industrial equipment, the internalization of logistics and the development of new innovative productions, always 100% paper-based, eco-designed renewable and recyclable.

Schisler will be able to count on the support of a tandem of recognized and complementary institutional investors including: Unigrains, the agri-food specialist, and iXO Private Equity, a leading private equity investor with a regional approach. Together, they will bring their respective expertise and networks in service of the company's growth.

**David Schisler, President & CEO and Claire Schisler, CEO of Schisler**, stated: *“Opening the capital of our family business demonstrates our ambition to accelerate R&D projects and develop new circular markets. We chose Unigrains and iXO Private Equity because they share our values and our vision of a company that seeks to provide clients with adapted solutions, respectful of humans and of the environment.”*

**Florian Jacques, Investment Director with Unigrains**, declared: *“In a dynamic market where the use of paper-cardboard for food packaging continues to grow, Schisler stands out for its industrial performance and its sustainable innovation policies. Supporting this promising French mid-sized company is fully in line with Unigrains' mission to make positive contributions to agri-food transitions.”*

**Olivier Athanase, Managing Director of iXO Private Equity**, declared: *“Schisler combines industrial excellence, corporate social responsibility and regional roots. Its position as a market leader testifies the pertinence of this strategy and we are delighted to support the Schisler family and all their teams in a new growth phase.”*



## Actors involved in the transaction

### **CEE R. Schisler Packaging Solutions**

David Schisler, Claire Schisler, Grégoire Castel

### **Unigrains**

Florian Jacques, Fabrice Queniat, Julie Bourget, Cécilia Martijena, Anne Perrot, Guillaume Le Hénaff, Eric Porcheron, Lucile Finot

### **iXO Private Equity**

Olivier Athanase, Véronique Chabert-Spaak, Marie-Laure Joubard, Hélène-Anaïs Bouscarle

### **M&A Advisor**

Messis Finance (Anne Sorlut, Augustin de Boisanger, Antoine Thuaud)

### **Accounting & Financial DD**

EY (Jérôme Cazauvieilh, Elie Rouah, David Kachich, Paul Buhr)

### **Legal Advisor to Investors and Legal, Tax, Social & IP DD**

De Pardieu Brocas Maffei (Eric Muller, Thomas Grenard, Bilel Miled, Clodoald De Rincquesen, Diane Matta, Anne-Laure Drouet, Julien Chetboun, Alexandre Eberhardt, Hugo Mougel, Claire Deramoudt)

### **Industrial, Environmental and ESG DD**

Axa Climate (Julien Famy, Marielle Colomb)

### **Insurance DD**

Filhet Allard (Franck Boutet, Baudouin Fournier)  
Praeventia (Lionel Martin)

### **Legal Advisor to the Company**

Coblence Avocats (Alexandre Brugière, Johanna Grangier, Mathieu Azar)

### **Financing**

Helia Conseil (Pauline Dardelet, Steven Couzic)  
CA CMDS (Roland Chauzeix, Hugues Bouyer, Lydie Vrignault)  
CVS (Aymeric Langanay, Lou Irié)

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### **About CEE R. Schisler Packaging Solutions**

CEE R. Schisler Packaging Solutions is an innovative industrial company, a French leader in the design and manufacture of environmentally friendly paper-cardboard packaging adapted to new consumer uses. Based in France it has a high-performance site which brings together all the business components necessary for its industrial ambitions and the satisfaction of clients. With controlled development, it invests in people, technology, and machines to respond relevantly and responsibly to the needs of its industry, both in France and abroad where it generates nearly a third of its sales.

### **About Unigrains**

For 60 years, Unigrains has accompanied the development of agri-food and agro-industry companies providing tailor-made financial solutions in equity and quasi-equity, as well as contributing its recognized industry expertise. Unigrains manages 950 million euros and is a partner for 80 companies, operating at various stages of their development, notably capital restructurings, strategic investments and acquisitions, and ensuring national and international growth.

For more information: [www.unigrains.fr](http://www.unigrains.fr)

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### **About iXO Private Equity**

Created in 2003, iXO Private Equity is the leading regional independent private equity player in France. With assets under management of more than €820 million, the management company mainly carries out development capital and transmission capital operations. It invests equity tickets of €2 to €30 million per project, in companies in the Greater South of France. Firmly anchored in the heart of these territories, its stable team is made up of 20 people, including 14 professional investors with complementary experience, including 4 Associate Directors dedicated to the regions covered by iXO Private Equity: Olivier Athanase (Nouvelle Aquitaine), Nicolas Charleux (Provence-Alpes-Côte-d'Azur), Jean-Luc Rivière (Occitanie) and Alexandre Sagon (Auvergne-Rhône-Alpes).

[www.ixope.fr](http://www.ixope.fr)

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